



# SAN DIEGO BUSINESS JOURNAL

# 100

## FASTEST-GROWING PRIVATE COMPANIES

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**14** COMPANY PROFILES:  
Top 10 Fastest Growing Cos.

**40** ON THE SCENE:  
Awards Photos

**15** THE LIST: 2019 Fastest  
Growing Private Companies



**THE LIST** FASTEST-GROWING PRIVATE COMPANIES | **▶ NEXT WEEK'S LIST**  
Biomedical & Diagnostics

Rank	Company Address Website Phone	Percent growth in revenue from 2016 - 2018	Revenue (millions):			Local full-time employees:	Business description	Year est. locally	CFO	CEO	Image
			2018	2017	2016						
51	<b>Cart Mart Inc.</b> 237 S. Bent Ave., San Marcos 92078 www.cartmart.com 760-744-4420		63.28	\$21.95 \$16.02 \$13.44	94 89 62	Golf & commercial vehicle dealership	1972	Nancy Pratt	Brian Rott		
52	<b>Traveltrust</b> 374 N. Coast Highway, Encinitas 92024 www.traveltrust.com 760-635-1700		59.17	\$2.56 \$2.13 \$1.61	39 33 30	Travel management company	1983	Nicole Young	Richard Meyerson		
53	<b>TransPower</b> 2415 Auto Park Way, Escondido 92029 www.transpowerusa.com 760-294-8037		59.1	\$13.9 \$9.44 \$8.74	73 46 39	Clean technology	2010	Brandon Sykora	Michael Simon		
54	<b>Cali Bamboo</b> 6675 Mesa Ridge Road, San Diego 92121 www.calibamboo.com 888-788-2254		57.87	\$131.81 \$101.06 \$83.49	133 110 102	Building materials manufacturer & supplier	2004	Kevin O'Hare	Doug Jackson		
55	<b>Premierehire, Executive Search &amp; Staffing</b> 2385 Camino Vida Roble, Suite 114, Carlsbad 92011 www.premierehire.com 760-579-0248		57.03	\$3.33 \$2.47 \$2.12	7 8 6	Engineering, technical, manufacturing, accounting, HR, administration, customer service, inside sales	2012	Leanne Abraham	Leanne Abraham		
56	<b>Bop Design</b> 610 W. Ash St., Suite 706, San Diego 92101 www.bopdesign.com 619-330-0730		56.95	\$1.82 \$1.43 \$1.16	11 9 9	B2B marketing agency	2009	Katie Sterling	Kara Jensen		
57	<b>Welcome to San Diego Real Estate</b> 875 G St., Suite 108, San Diego 92101 www.welcometosandiego.com 619-618-2264		56.52	\$2.57 \$2.43 \$1.64	4 5 2	Residential real estate	2010	Heather Dannecker	Chad Dannecker		
58	<b>National Funding</b> 9820 Towne Centre Drive, Suite 200, San Diego 92121 www.nationalfunding.com 888-733-2383		56.13	\$121.28 \$94.5 \$77.67	239 210 188	Fintech services, small business lending, working capital, equipment financing	1999	Robert Sweeney	David Gilbert		
59	<b>Gemini Finance Corp.</b> 1075 Valleyside Lane, Encinitas 92024 www.geminifinancecorp.com 858-480-2828		53.33	\$2.09 \$1.84 \$1.36	4 3 3	Specialty finance, non-bank lending	2012		Steven Winters		
60	<b>Bird Rock Systems</b> 9645 Scranton Road, Suite 160, San Diego 92121 www.birdrockusa.com 858-777-1617		48.92	\$15.43 \$15.98 \$10.38	19 16 14	Information technology	2004	Jim Matteo	Jim Matteo		
61	<b>Gotuwired Inc.</b> 663 S. Rancho Santa Fe Road, Suite 126, San Marcos 92078 www.gotuwired.com 858-999-2031		47.48	\$2.42 \$2.28 \$1.64	17 16 13	Audio/video, security & cabling	2009	Joel Chamian	A.J. Bajaj		
62	<b>The Cydio Group Inc.</b> 591 Camino de la Reina, Suite 1150, San Diego 92108 www.cydio.com 619-573-4848		47.11	\$18.54 \$16.01 \$12.6	120 120 100	IT staffing	2006	Kimberly Sitz	Curt Sterling		
63	<b>FieldLogix</b> 5405 Morehouse Drive, Suite 100, San Diego 92121 www.fieldlogix.com 888-803-0200		46.98	\$1.09 \$0.62 \$0.74	5 3 3	Software, IoT, telematics, mobile applications	2002	Yukon Palmer	Yukon Palmer		
64	<b>Boutique Recruiting</b> 591 Camino de la Reina, Suite 1020, San Diego 92108 www.boutiquerecruiting.com 858-800-4935		45.55	\$3.32 \$2.34 \$2.28	50 50 25	Recruiting firm	2014	Leonel Burrola	Innesa Burrola		
65	<b>Visual Communications Company LLC</b> 2173 Salk Ave., Suite 175, Carlsbad 92008 www.vccllc.com 858-386-5666		44.62	\$17.07 \$12.78 \$11.8	218 200 117	Electronic component manufacturer	1980	Lee Wilcox	Andrew Zanelli		
66	<b>eMolecules Inc.</b> 11025 N. Torrey Pines Road, Suite 140, La Jolla 92037 www.emolecules.com 858-764-1941		41.23	\$27.3 \$22.45 \$19.33	35 32 22	Life sciences	2007	Michelle Talarico	Niko Gubernator		
67	<b>Component Surfaces Inc.</b> 11880 Community Road, Poway 92064 www.electrolessgold.com 858-513-3656		40.45	\$3.84 \$2.59 \$2.73	37 35 31	Manufacturing	2004	Susan Busby	David Shields		
68	<b>Gafcon Inc.</b> 5690 Cornerstone Court W., Suite 100, San Diego 92121 www.gafcon.com 858-875-0010		39.47	\$30.97 \$23.3 \$22.2	140 121 122	Construction project management and technology consulting	1987	Jim Baum	Yehudi Gaffen		
69	<b>Snake Oil Cocktail Co.</b> 1735 Hancock St., San Diego 92101 www.snakeoilcocktail.com 858-754-9173		36.15	\$2.17 \$1.81 \$1.6	14 9 7	Beverage catering, hospitality, events	2019	Michael Esposito	Michael Esposito		
70	<b>Web Shop Manager</b> 3760 Convoy St., Suite 340, San Diego 92111 www.webshopmanager.com 619-278-0872		36.11	\$3.3 \$2.83 \$2.42	23 23 20	E-commerce software	2003	Dale Payton-Engle	Dana Nevins		
71	<b>IU Group</b> 10650 Treena St., San Diego 92131 www.interpreters.com 800-726-9891		34.18	\$14.83 \$12.05 \$11.05	34 29 14	Language service provider	1970	Sayed Ali	Sayed Ali		
72	<b>Environmental Lights</b> 11235 W. Bernardo Court, Suite 102, San Diego 92127 www.environmentallights.com 858-521-0233		33.6	\$27.06 \$29.71 \$20.26	55 52 45	LED lighting supplier	2006	Daniel Asbaty	Jamison Day		
73	<b>Rowling &amp; Associates</b> 8889 Rio San Diego Drive, Suite 202, San Diego 92108 www.rowling.com 619-295-0200		33.19	\$3.29 \$2.91 \$2.47	13 10 9	Financial services	1987	Sheryl Rowling	Sheryl Rowling		
74	<b>INDUS Technology Inc.</b> 2243 San Diego Ave., Suite 200, San Diego 92110 www.industechnology.com 619-299-2555		31.89	\$38.96 \$35.5 \$29.54	162 114 106	Contractor to the Department of Defense	1991	Rebecca Spane	Eric MacGregor		
75	<b>Host Healthcare Inc.</b> 4225 Executive Square, Suite 1500, La Jolla 92037 www.hosthealthcare.com 800-585-1299		31.55	\$35.39 \$34.29 \$26.9	70 60 55	Staffing	2012	Janeyce Ice	Adam Francis		



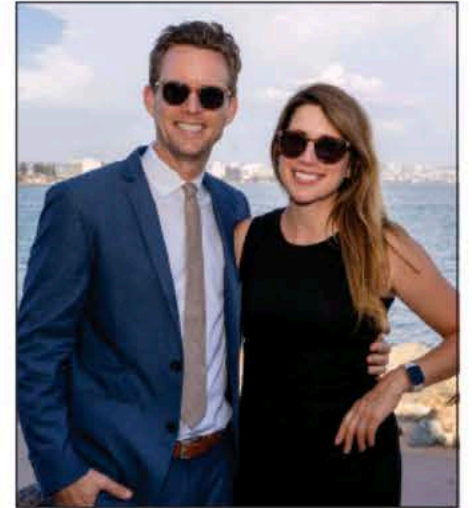
# 2019 Awards Reception



Dr. William Tseng (Kaiser Permanente), Barb Chodos (SDBJ).



Madisyn Napier, Tory Grinnan, Leonel Burrola, Innesa Burrola, Sema Zavulunova, Serena Greenwood, Kendra Krieg, and Jennie Gonzalez (Boutique Recruiting).



Blake and Leah Nolan (Storm Brain).



Toni Dersch (Dersch Design & Engineering, Inc.), Kat Zorko and Bashana Ditty (Sayva Solutions)



Natasha Juhasz and Slava Khristich (Tateeda).



Doug Clark (Alaska Airlines), Dale Ganzow (SDBJ).



Dr. William Tseng (Kaiser Permanente).



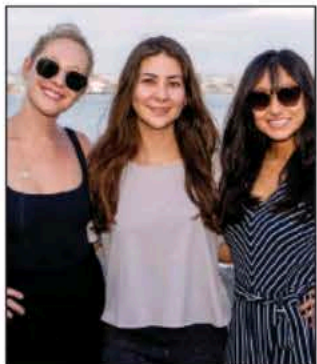
Colleen Perone, Jeremy Durant, Kara Jensen, Katie Rios-Santos, Daniela Warren (Bop Design).



Fred Parker and Robin Duveen (Gafcon, Inc.), Victor Ramsauer (LevitZacks, Certified Public Accountants).



Naima Wareham and Kim Houston (Procopio LLP), Carol Lowrey (Kaiser Permanente).



Diana Ourthiague, Ghazal Babai and Romila Mukerjea (Scientist).



Gregory and Anne Thorson (Environmental Lights).



Peter Heald, Tina Mumm, and Jason Kruger (Signature Analytics).



Catherine and Yukon Palmer (FieldLogix).



Marc Seward, Dick Pfister, and Kirk Strawn (AlphaCore Capital, LLC).